



**Driven by innovation**

With more than 135 years of innovation and experience, Atlas Copco delivers the products and services to help maximize your company's efficiency and productivity. As an industry leader, we are dedicated to offering high air quality at the lowest possible cost of ownership. Through continuous innovation, we strive to safeguard your bottom line and bring you peace of mind.



**Building on interaction**

As part of our long-term relationship with our customers, we have accumulated extensive knowledge of a wide diversity of processes, needs and objectives. This gives us the flexibility to adapt and efficiently produce customized compressed air solutions that meet and exceed your expectations.



**A committed business partner**

Our commitment to you does not simply end when your Atlas Copco products have been delivered and installed. We have an extensive range of aftermarket services to offer you continued support, whenever you need it. With a presence in over 160 countries, we can deliver high-quality customer service anytime, anywhere. Our highly skilled technicians are available 24/7 to answer any queries you may have. And all of this is backed by an efficient logistics organization, ensuring fast delivery of genuine spare parts when you need them. With Atlas Copco you can rest assured that your superior productivity will always be our first concern!

[www.atlascopco.us](http://www.atlascopco.us)  
866-344-4887



# Atlas Copco Compressor Technique Services

## Keeping your installation genuine



## THE ADVANTAGES *of using Atlas Copco's genuine parts*

Because Atlas Copco genuine parts are built according to the same quality standards as your compressor, you are guaranteed that your production, even after servicing your compressor, will remain at the same high level.

### 1 **Longer life expectancy**

Regularly servicing your equipment using genuine spare parts ensures that your installation **will last longer**. We guarantee that each new component performs equally well as the part it replaces.

### 2 **Superior quality**

Our genuine parts are manufactured to the same exacting standards as your installed compressor. They have passed the same endurance tests and proven to be **the best protection for your investment**.

### 3 **Reliability and productivity**

Using genuine parts substantially lowers the risk of a production breakdown, which would not only be very costly, but could also endanger your product quality, deadlines and profit margins. In short, genuine parts offer **optimal performance** of your compressed air installation.

### 4 **Energy savings and cost effectiveness**

Regular replacement of parts combined with the use of genuine Atlas Copco parts make your compressed air installation last longer and cause a minimal average pressure drop, which leads to energy savings and cost effectiveness and maximum air delivery at the **lowest cost of ownership**.

### 5 **World class logistics**

The continuity of your production process can only be guaranteed when the quality spare parts arrive at the right place and the right time. With our genuine parts distribution system, operating **24/7**, you can rest assured your production continuity is in safe hands.

## THE RISKS *of using non-genuine parts*

Non-genuine parts are generic products that can be applied to a general range of installations. They offer lower reliability, lower quality, lower productivity, shorter life expectancy, higher energy consumption, vague logistic guarantees...there's really not much more to say than the plain obvious: non-genuine parts are definitely not the most cost effective way to replace worn parts. So you have to ask yourself: do I really want to take the risk?

### **The costly risk of breakdowns**

Using lower quality parts increases the risk of breakdowns enormously. This will not only result in costly repairs, it will also result in additional costs due to the idle time of mechanics and the disruption of your production process.

### **The cost of lower life expectancy**

Since non-genuine parts do not meet the same standards as genuine parts, they have a negative impact on the wear of your equipment. They not only directly influence the lifetime of your installation, they also endanger its resale value.

### **A negative impact on energy and environment**

Non-genuine parts could hinder your compressor installation from working optimally. Which means that it would produce less compressed air with the same amount of energy, leaving a heavier environmental footprint and a bigger hole in your wallet.

### **The cost of delivering poor quality products**

Non-genuine parts jeopardize the quality of your compressed air and will have a negative impact on your product quality. The consequent cost of rework or scrap is high. Do you want to take the risk of delivering poor quality due to contamination?

### **Logistics Costs**

Resellers of non-genuine parts don't have a proper logistics organization behind them. Who are you going to call then in case of an emergency? Who's going to support you during a crisis in the middle of the night. Who guarantees delivery over the weekend?

